

# **BBLFamily of Companies**





BBLConstruction Services

**BBLH**ospitality

BBLManagement Group

BBLMedical Facilities\*

☆ CORPORATE HEADQUARTERS 302 Washington Avenue Extension Albany, New York 12203 518,452,8200

O REGIONAL OFFICE
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304.345.1300



### Corporate Overview

Founded in 1973, BBL is a fully diversified Design-Build, General Contractor, and Construction Management firm with annual construction sales in excess of \$450 million. BBL is a leader in the construction industry, ranking among the nation's Top 400 Contractors in ENR (Engineering News Record) magazine.

BBL currently employs over 350 highly talented and experienced construction, design, and management professionals. Our knowledge and expertise ensures that proper design and construction solutions are used on each of our projects. Our delivery process saves our clients time and money, while assuring them they will receive a high quality, successful project that will support their desired business goals.

We deliver a wide variety of construction projects including car dealerships, healthcare, hospitality, financial institutions, multifamily, commercial office, K-12 and higher education, sports and recreation facilities, veterinary and animal care facilities, government, retail, storage facilities, high technology, manufacturing, retail and industrial projects.

With over fifty years of experience, BBL has built a reputation as an industry leader. Our history of success is a result of our solid commitment to quality and an established record of delivering projects on-time and in-budget. Whether it's from our corporate office in Albany, New York or our regional office in Charleston, West Virginia, all our clients receive the same professional service and high-quality construction.





#### National Rankings

BUSINESS REVIEW TOP CONTRACTORS 1

ENR NEW YORK TOP CONTRACTORS 10

ENR TOP 100 DESIGN-BUILD FIRMS 50

ENR TOP 400 CONTRACTORS 197









## Design-Build vs. Design-Bid-Build

Integrated Project Delivery

## **Traditional**

Design-Bid-Build Process

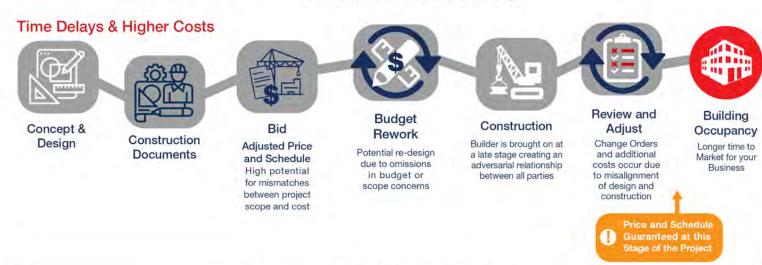




Owner Architect

#### Risks:

- Process out of Sync
- Mismatched Scope and Costs
- Frequent Change Orders
- · Adjustments in Price and Schedule
- Extended Project Timeline
- Owner assumes Liability for Design



#### TRADITIONAL PROJECT TIMELINE

## BBL

Design-Build Delivery





Owner

PPI

#### Benefits:

- Seamless Integrated Delivery
- Guaranteed Project Scope
- Price and Schedule Guaranteed
- Single Source of Responsibility
- Faster time to Market for your Business

#### Guaranteed Schedule & Costs







#### **HISTORY**

The construction industry utilized the same type of contractual arrangement for years. The owner would hire an architect to design their facility. The facility would be placed for bid by contractors. Contractors would provide their bid to complete the work exactly per the provided plans. The contractor with the lowest bid was selected and work would begin.

#### WHY CHANGE?

Why change a tried method of construction? Owners realized a change was needed to keep their project within budget and on schedule. Design-Build contracts are the solution.

With traditional construction, the owner may find they cannot afford the facility the architects have designed. Redesign will cost the owner money and valuable time.

Another problem with the traditional construction method is an inherent adversarial relationship is created between all parties. The owner, architect, and contractor do not work as a team. They are always working for their own best interest. Conflict arises every time a change to plans is necessary or requested. The owner is often left wondering, "what will this construction really cost me and when will they finish?"

#### **DESIGN-BUILD: THE SOLUTION**

The design-build contract is becoming more and more popular for good reason. Working as a team benefits the owner and their project.

A team is formed - not adversaries. The architect, engineers, and the contractor are all on the same team.

The owner knows the cost of the facility early in the process because the contractor and designers work within the owner's budget.

Change orders arise only when the owner wants to significantly change the design. When all parties work as a team from the beginning, changes are typically rare.

Only the most qualified sub-contractors are asked to bid to the design-builder on a competitive basis, thereby ensuring the best quality at the best price.

One-stop shopping. The owner can select an experienced team that has proven their ability to work together. Payment is given to one company who tracks the progress of the entire project for you.



#### **BBL - A PROVEN TEAM**

With over half a century of experience, BBL has built a reputation as an industry leader. Our history of success is a result of our solid commitment to quality and an established record of delivering projects on-time and in-budget.

#### AWARD WINNING CONSTRUCTION

BBL is a leader in the construction industry, ranking among the nation's Top 400 Contractors and Top 100 Design-Build Firms in ENR (Engineering News Record) magazine.

In our home state, the BBL team has won the prestigious Build New York award five times, and has received the prestigious New York State AGC Safety of Excellence Award for 15 consecutive years. No other organization in New York State has come close to this accomplishment.

## **BBL**

1.2 MILLION SQUARE FEET 70+

Dealerships Built

Automotive FRANCHISE CONSTRUCTION EXPERTS

Years in Business

50+

Leadership in **Design-Build** 



**Guaranteed**Delivery Solutions



that save our clients **Time** and **Money** 

350



AGC Safety Award

18 years in a row



EMR **0.6%** 

LOST TIME INJURIES

0

Proven Record



Geographic Reach

**30+**States





**Top Ranked Firm** 

#1 Contractor
Business Review
ENR Top 100
Design-Build Firms

**#1 Design-Builder**Modern Healthcare

\$400m
Annual Construction Sales





Automotive Dealership Experience

Project	Brand	Owner	City	State	Services	SF
Completed						
		DCH Auto Group/				
Armory CDJR	Chrysler/Dodge/Jeep/Ram	Lithia Motors, Inc.	Albany	NY	D/B	54,000
Bert Wolfe Ford	Ford	Wolfe Motors	Charleston	WV	D/B	10,000
Carbone Honda	Honda	Carbone Carbone	Bennington	VT NY	D/B D/B	17,000
Carbone Subaru Carbone Subaru Car Wash	Subaru Subaru	Carbone	Brunswick Troy	NY	D/B	31,300
Carbone Toyota	Toyota	Carbone	Bennington	VT	D/B	23,000
Cooley Motors	W	Cooley Motors	Rensselaer	NY	D/B	4,200
Cooley Motors Showroom Addition	Cooley Motors	Cooley Motors	Rensselaer	NY	D/B	8,000
DePaula Chevrolet Addition Phase 1	Chevrolet	DePaula Chevrolet	Albany	NY	D/B	13,600
Destination Kia	Kia	James Morrell	Albany	NY	D/B	26,000
Destination Nissan	Nissan	James Morrell	Albany	NY	D/B	8,500
Friendly Ford Commercial Vehicle Center	Ford	Friendly Auto Group	Poughkeepsie	NY	D/B	7,000
Friendly Honda of Fayetteville	Honda	Friendly Auto Group	Fayetteville	NY	D/B	26,000
Goldstein Buick/GMC	Buick/GMC	Goldstein Auto Group	Albany	NY	D/B	16,000
Goldstein CDJR	Chrysler/Dodge/Jeep/Ram	Goldstein Auto Group	Latham	NY	D/B	38,000
Goldstein Collision Center	Not Brand Specific	Goldstein Auto Group	Albany	NY	D/B	24,700
Goldstein Jeep	Jeep	Goldstein Auto Group	Latham	NY	D/B	5,000
Goldstein Subaru	Subaru	Goldstein Auto Group	Albany	NY	D/B	18,000
Hartford Toyota Superstore	Toyota	Richard McAllister	Hartford	CT	D/B	47,000
Jaguar Land Rover Renovation	Jaguar/Land Rover Acura	Jaguar Land Rover	Colonie Buffalo	NY NY	D/B D/B	8,000
Laks Acura Lia CDRJ	Chrysler/Dodge/Jeep/Ram	DHC Auto Group Lia Auto Group	Northampton	MA	D/B	10,000 5,000
Lia Collision	Not Brand Specific	Lia Auto Group	Schenectady	NY	D/B	4,800
Lia Honda	Honda	Lia Auto Group	Enfield	CT	D/B	25.000
Lia Honda	Honda	Lia Auto Group	Kingston	NY	D/B	40,000
Lia Honda Car Wash	Honda	Lia Auto Group	Albany	NY	D/B	2,200
Lia Honda Corporate	Honda	Lia Auto Group	Albany	NY	D/B	10,000
Lia Honda Renovations	Honda	Lia Auto Group	Albany	NY	D/B	10,000
Lia Honda Renovations	Honda	Lia Auto Group	Northampton	MA	D/B	11,000
Lia Honda Sales	Honda	Lia Auto Group	Brewster	NY	D/B	17,000
Lia Honda Service Center	Honda	Lia Auto Group	Brewster	NY	D/B	24,000
Lia Hyundai	Hyundai	Lia Auto Group	Hartford	CT	D/B	14,000
Lia Hyundai	Hyundai	Lia Auto Group	Albany	NY	D/B	21,000
Lia Hyundai Albany Renovations	Hyundai	Lia Auto Group	Albany	NY	D/B	26,000
Lia Hyundai Hartford Renovations	Hyundai	Lia Auto Group	Hartford Albany	CT NY	D/B D/B	30,000 20,000
Lia Hyundai Parking Deck Lia Infiniti	Hyundai Infiniti	Lia Auto Group Lia Auto Group	Latham	NY	D/B	22,000
Lia Jeep	Jeep	Lia Auto Group	Colonie	NY	D/B	25,000
Lia Jeep Renovations	Jeep	Lia Auto Group	Colonie	NY	D/B	5,000
Lia Jeep Renovations	Jeep	Lia Auto Group	Northampton	MA	D/B	5,000
Lia Nissan	Nissan	Lia Auto Group	Schenectady	NY	D/B	22,000
Lia Nissan	Nissan	Lia Auto Group	Glens Falls	NY	D/B	18,300
Lia Nissan Colonie Renovations	Nissan	Lia Auto Group	Colonie	NY	D/B	20,000
Lia Nissan Repairs	Nissan	Lia Auto Group	Saratoga Springs	NY	D/B	N/A
Lia Toyota	Toyota	Lia Auto Group	Colonie	NY	D/B	53,000
Lia Toyota Phase II	Toyota	Lia Auto Group	Colonie	NY	D/B	33,000
Lia Toyota Phase III	Toyota	Lia Auto Group	Colonie	NY	D/B	N/A
Lia Toyota Upgrade	Toyota	Lia Auto Group	Rockland	NY	D/B	20,000
Lia Toyota Wilbraham Addition	Toyota	Lia Auto Group	Wilbraham	MA	D/B D/B	20,650
Mohawk Chevrolet Northway Toyota	Chevrolet Toyota	Mohawk Albany T, LLC	Malta Latham	NY NY	D/B	68,000 52,000
Otto Cadillac	Cadillac	Otto Cadillac	Albany	NY	D/B	13,000
Sun Auto Warehouse	Not Brand Specific	Sun Auto Group	Cicero	NY	D/B	42,400
Sun Auto Warehouse Renovations	Not Brand Specific	Sun Auto Group	Cortland	NY	D/B	5,000
Thomas Buick Auto Body	Buick	Thomas Automotive Family	Johnstown	PA	D/B	16,000
,		,		Subtotal		1,098,650
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Project	Brand	Owner	City	State	Services	SF
Currently in Progress CDJR/Ford St. Albans	CDJR/Ford	DCO Automotive Holdings	St. Albans	VT	D/B	43,000
Friendly Honda Renovations	Honda	Friendly Honda	Poughkeepsie	NY	DID	7,600
Lia Nissan Saratoga Renovations	Nissan	Lia Auto Group	Saratoga Springs	NY	D/B	28,000
Mohawk Detail Center	N/A	Mohawk Auto Group	Malta	NY	D/B	16,300
Mohawk Honda Showroom Renovations	Honda	Mohawk Honda	Glenville	NY	D/B	19,300
	-		<u> </u>	Subtotal		114,200
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	Brand	Owner	City	State	Services	SF
Project		İ	<del> </del>	+	<del> </del>	13,000
Design Phase	loon	Good Auto Group	ISouth Burlington	1//	ID/B	
Design Phase Goss Jeep Additions	Jeep Ford	Goss Auto Group	South Burlington	VT NH	D/B	
Design Phase Goss Jeep Additions Nucar Ford of Keene	Ford	DCD Auto Group	Plymouth	NH	D	15,000
Design Phase Goss Jeep Additions Nucar Ford of Keene Nucar Kia	Ford Kia	DCD Auto Group DCD Auto Group	Plymouth Tilton	NH NH	D D/B	15,000 15,000
Design Phase Goss Jeep Additions Nucar Ford of Keene	Ford	DCD Auto Group	Plymouth	NH	D	







SQUARE FOOTAGE 21,000

DELIVERY METHOD GMP





After completing the Mohawk Chevrolet dealership, BBL was invited back to assist with renovations and an addition for Mohawk Honda in Schenectady. This project includes renovating the dealership to match current Honda dealership standards, as well as an addition for Honda's Blue Line electric vehicle delivery center.







SQUARE FOOTAGE 26,000





After constructing the existing dealership building several years ago, BBL was welcomed back to Lia Hyundai of Albany for DID renovations. Work included extensive showroom renovations and facade work along with improvements to the service bays. The dealership was transformed and upgraded to meet the current Hyundai brand standards





SQUARE FOOTAGE 17,962

DELIVERY METHOD
Design-Build/Renovation

## Goldstein Chrysler Dodge Jeep Ram & Truck Service Center Latham, New York





BBL was proud to partner with Goldstein Chrysler, Dodge, Jeep, Ram once again to provide design-build renovation services to their dealership and service center in Latham, NY. The renovation of their 14,875 sf Truck Center consisted of all new epoxy flooring and high speed overhead doors, and the 3,087 sf dealership renovation featured a new cafe/lounge and Jeep showroom area.



### Mohawk Chevrolet Malta, New York





SQUARE FOOTAGE 65,000

DELIVERY METHOD Design-Build





New 65,000 square foot Chevrolet car dealership located in Malta, New York. This brand new state-of-the-art dealership includes 24 service bays and 5 detail bays, a three-lane service drive, and a car wash. The location even includes rooftop event space and an impressive 100 foot flagpole.



## Friendly Ford Commercial Vehicle Center Poughkeepsie, New York





SQUARE FOOTAGE 7,000

DELIVERY METHOD
Construction Management





BBL was invited back by Friendly Auto Group, this time to assist with an addition for their service bay and all new Ford Commercial Vehicle Center in Poughkeepsie, NY. The facility will include 8 commercial bays designed to handle large vehicles. The existing 11 bay shop will be renovated to make it more efficient and technician friendly. Combined, Friendly Ford will have 19 modern bays dedicated to the servicing of both commercial and passenger vehicles.



## Armory Chrysler Dodge Jeep Ram Albany, New York





SQUARE FOOTAGE 54,000

DELIVERY METHOD Design-Build





Construction of a 54,000 car dealership with a 12 car service reception, 31 service bays, 3 detail bays, and a car wash.







SQUARE FOOTAGE 25,000





BBL delivered a new 25,000 sf structural steel and masonry Honda dealership, service center, and a separate car wash in Fayetteville, NY. The finishes include; EFIS, insulated metal wall panels, storefront glass, and Alucobond decorative metal panel for Honda Barrel and façade.









SQUARE FOOTAGE 7,780

DELIVERY METHOD Open Book Design-Build





BBL was tasked with sitework and construction at Lia Collision Center in Schenectady, NY. The sitework included the construction of two new 5 bay detail additions, and a new car wash addition. BBL also installed new concrete foundations to accommodate new high efficiency paint booths.









SQUARE FOOTAGE 12,590

DELIVERY METHOD
Design-Build Renovation





BBL is currently providing renovations and an addition for this two-story Jeep dealership in South Burlington, Vermont.









SQUARE FOOTAGE 25,000

DELIVERY METHOD
Open Book Design-Build





BBL performed interior and exterior renovations of an existing Honda facility to meet new brand standards. The project also included construction of a 1,000 square foot new vehicle delivery enclosure.









SQUARE FOOTAGE 27,000





After BBL designed and build the first Nissan prototype of it's kind in the Capital District several years ago, we were once again invited back by Lia Auto Group. This project included renovations to both the interior and exterior of the existing dealership to meet current Nissan brand requirements. As it was when it was first constructed, this facility is one of the Northeast's premier Nissan dealerships.





SQUARE FOOTAGE 50,000

DELIVERY METHOD Design-Build



BBL is providing Design-Build construction services for Nucar Ford/Chrysler Dodge Jeep Ram's dual-branded dealership in St. Albans, Vermont.



## Carbone Toyota Bennington, Vermont





SQUARE FOOTAGE New Construction: 8,200 Renovation: 23,000

DELIVERY METHOD Design-Build





BBL constructed an 8,200 square foot addition to the Carbone Toyota including a showroom, customer care area, service lane, and offices. Beyond the 8,200 sf addition, there is another 23,000 square feet in renovations to the existing facility.







SQUARE FOOTAGE 30,685

DELIVERY METHOD Design-Build





Although categorized as new construction, the dealership facility was constructed utilizing the main superstructure of the original existing building. The reconstructed dealership building includes a new 24,144 sf vehicle sales/service center area, a 6,541 sf pre-owned sales area, a 2,824 sf showroom, and a 12,451 sf service area with both car (14) and truck (2) service bays.



## Carbone Subaru Car Wash Troy, New York





SQUARE FOOTAGE 3,000 DELIVERY METHOD Design-Build





Following construction of the dealership itself, BBL was invited back to build a 3,000 square foot car wash and detail center facility for Carbone Subaru of Troy, New York.









SQUARE FOOTAGE 25,000

DELIVERY METHOD
Open Book Design-Build

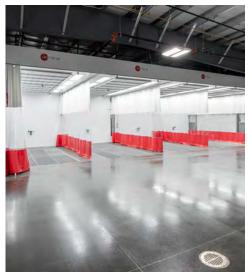




BBL was invited back by Lia Honda to renovate this existing dealership in Northampton, Massachusetts. The project included a new facade, showroom and service drive renovations.

#### Goldstein Collision Center Colonie, New York





SQUARE FOOTAGE 26,660

DELIVERY METHOD Design-Build





BBL was invited back by Goldstein Auto Group to construction a new Collision Center in Colonie, New York. This project included all associated site preparations and construction of the new collision center including customer drive, waiting area, body shop, prep bay and offices.



## West Herr Acura Buffalo, New York







DELIVERY METHOD Design-Build Renovation





BBL provided renovations and expanded this Acura car dealership for Laks Acura in Buffalo, New York. The dealership was subsequently purchased and renamed West Herr Acura.



#### Lia Honda Brewster Sales Center Brewster, New York





SQUARE FOOTAGE 16,877

DELIVERY METHOD Design-Build





The previously developed site included an existing structure which was demolished and cleared for the construction of a new 16,877 sf Sales Center. Having worked with the Lia Auto Group on several previous dealerships, BBL provided valuable input during the preconstruction phase. The multilevel center's 12,258 sf upper floor houses the showroom and administration offices. The 4,619 sf lower level includes additional administration offices and a new vehicle delivery area.



#### Lia Honda Brewster Service Center Brewster, New York





SQUARE FOOTAGE 23,679

DELIVERY METHOD Pre-Construction Design-Build





An existing structure was demolished and the site cleared to make way for the new 23,679 sf facility. The Lia Auto Group, once again called upon BBL for our extensive knowledge to provide services from pre-construction during the design development phase all the way through construction. The Service Center includes a 6,448 sf customer, administration, and service drive. The large 17,231 sf Service and Parts area includes 20 service bays, a full service car wash, one alignment bay, and one detail bay.



#### Lia Honda Albany Renovations Albany, New York





SQUARE FOOTAGE 15,575

DELIVERY METHOD
Open Book Design-Build





Lia once again turned to BBL to refresh their dealership and complete renovations to reflect current Honda design standards. The project consisted of interior and exterior renovations to the existing Lia Honda car dealership in Albany, NY and the new construction of a 1,520 sf Vehicle Delivery Center addition. Work also included construction of a 150 sf entry cylinder and associated site work.

The project includes structural steel & LGMF construction with EIFS, split-face masonry veneer, and Alponic ACM wall panels, EPDM roofing at the additions, new specialty high-speed overhead doors, new aluminum storefronts at Entry Cylinder, and new interior finishes and fixtures throughout. Project also includes new roof mounted 30kW generator system.







SQUARE FOOTAGE
New Construction: 6,400 sf
Renovation: 4,000 sf





BBL was asked to provide additional space for corporate offices as well as mandatory vehicle queuing of 10 cars in the service reception drive of this existing Honda Dealership. Working closely with the Owner and our architect we were able to meet the requirements set forth by Honda while providing value engineering options which allowed the project to proceed in tough economic times. BBL constructed a 6,400 square foot new facility and renovated an additional 4,000 square feet of the existing facility, all within a 6 month schedule.







SQUARE FOOTAGE 46,000 DELIVERY METHOD

Design-Build





BBL was selected by Northway Toyota to demolish their existing dealership and build a new 46,000 sf Toyota Dealership. The new dealership includes a six car showroom, a three bay service drive, and 32 service bays.







SQUARE FOOTAGE 15,000

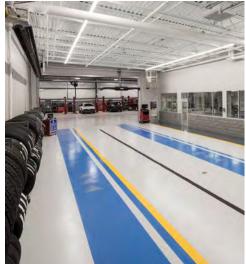




BBL built Carbone's Honda franchise location in Bennington, Vermont. Carbone has also selected BBL to build their Toyota location in the adjacent lot.

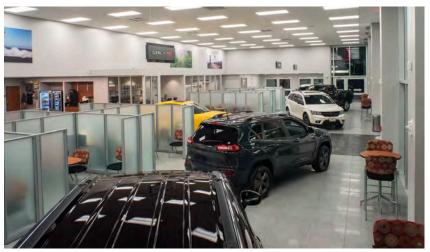
## Goldstein Chrysler Dodge Jeep Ram Latham, New York





SQUARE FOOTAGE 37,241 DELIVERY METHOD Design-Build





What was once Big Al's Used Cars was knocked down to welcome this 37,241 sf full-service Chrysler Dodge Jeep Ram. Goldstein's newest facility includes a showroom, service area, service express lane, and a full-service car wash for Goldstein Customers.







SQUARE FOOTAGE 40,000





Kingston Honda is a 40,000 sf automotive sales and service center located in Kingston, New York that incorporates Honda's latest branded elements. The spacious showroom contains vehicle displays, open sales stations, and a sizable customer lounge. The service center features a two lane service drive entrance with high speed doors, 16 service bays and multiple alignment and scissor lifts. Amenities include a multi-level parts storage distribution center, 2 detail bays and a full service car wash to accommodate the Lia Auto Groups current and future needs.



### Goldstein Subaru Albany, New York





SQUARE FOOTAGE 18,000

DELIVERY METHOD Design-Build



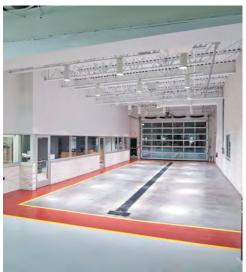


The existing Goldstein Subaru facility underwent a complete renovation. The project includes the addition of a 3,700 sf showroom with an exterior car display, renovation of the existing 8,000 sf showroom, a new 6,700 sf service area addition with a two-lane service drive thru and a new 1,200 sf isolated car wash bay.



#### Goldstein Buick GMC Colonie, New York





SQUARE FOOTAGE 16,000

DELIVERY METHOD
Design-Build/Renovation





This existing Buick GMC dealership was remodeled to meet the growth and need of the Goldstein Auto Group. The existing 4,500 sf showroom was removed, while the existing service area was salvaged and remained in business throughout the project duration. A temporary partition was constructed to isolate construction activity from the ongoing operation of the service area, and sales was temporarily relocated to trailers on site while the brand new 15,000 sf showroom was built.

The new expansive showroom includes a customer lounge, children's area, offices and meeting space, new car delivery, ancillary storage, and parts rooms. The second floor executive and administrative office area is an open mezzanine overlooking the showroom. Additionally, a new two-lane service drive-thru and car wash were built adjacent to the existing service area.







SQUARE FOOTAGE 26,000





The extensive renovation and addition to the existing facility included a new facade, a new showroom and service garage, renovation of the original service area, and the addition of a second floor storage mezzanine.

The new 7,000 sf showroom was completely overhauled highlighting a reconfigured space design with new finishes and fixtures. A 10,500 sf Star Steel Building with epoxy flooring was constructed to house the dealership's new service garage. The back of the house was renovated as well to include new customer restrooms, a staff locker room and bull pen.

Associated site work including new paving, drainage systems and protective guide rails around the building was completed.









SQUARE FOOTAGE 8,500



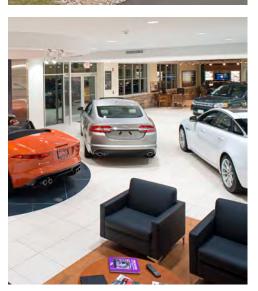


Renovation of this Nissan dealership required the installation of a one foot wide by 80 foot long separation wall between the facility and the adjacent Kia dealership. The existing showroom was demolished with a new 5,600 space being constructed.

The renovation also included new finishes, fixtures and signage in the Service Drive Thru and Service Writers' areas, back of the house upgrades and new epoxy flooring in the Service Garage and Parts area. Associated site work including guide rails around the building and new paving and markings was completed.



# Capital Luxury Jaguar & Land Rover Albany Colonie, New York





DELIVERY METHOD Design-Build





Renovation of the Jaguar and Land Rover dealership included a complete rehab of the 5,000 sf showroom; 1,800 sf detail bay addition; and 800 sf service write-up drive-thru and canopy. The project included a new facade, with the trademark towers for both manufacturers, per their corporate design and a test track located in front of the showroom to demonstrate the vehicles' capabilities on extreme angles.







SQUARE FOOTAGE 13,000





This project was a shuttered Saturn dealership, remodeled into a new showroom and service area for Otto Cadillac. The façade of the building was removed in its entirety, with the majority of the interior gutted. The new showroom includes a lounge, sales offices, and room to display three vehicles. The service area added a write-up drive-thru, offices, collision/estimating and delivery space. Some existing office space, restrooms, parts, and a locker room were salvaged and given new finishes to match the rest of the renovated facility. The entire facility was given a new mechanical system and new roof.

The Cadillac corporate design included simulated limestone for the exterior, with high-end finishes throughout including a porcelain tile, frame-less glass doors, and wood paneling. Exterior work included repaving, re-striping, and a stamped concrete patio and vehicle display area.







SQUARE FOOTAGE 12,000

DELIVERY METHOD General Contractor





Construction of this new 12,000 square foot showroom and the reconfiguration of the site was a challenge due to the logistics of keeping the dealership showroom and service shop fully operational. The new facility was completed with great success by July of 2006.









SQUARE FOOTAGE 8,000





This existing Mazda and Volkswagen dealership was remodeled in a complex and phased renovation consisting of a new car wash, two detailing bays, and a full renovation of the showroom and garage. The existing showroom was gutted and expanded with new defined entrances for each brand per the manufacturer's specifications. The renovated showroom and adjacent areas include offices, customer lounge and a kids' area. Service now has a dedicated entrance and corridor, and a customer lounge and write-up area for each brand.



# Lia Chrysler Dodge Jeep Ram Albany, New York





SQUARE FOOTAGE 26,000

DELIVERY METHOD Design-Build





The dealership was constructed within an existing auto plaza containing another brand, as well as, a collision and rental center. The new dealership is complete with a 6,500 sf showroom, 1,000 sf new vehicle delivery, two-lane service drive, and 12 service bays. The project also added 200 parking spaces to the auto plaza.







SQUARE FOOTAGE 26,000

DELIVERY METHOD General Contractor





BBL provided a phased construction process for this car dealership. Eighty percent of the facility was constructed only three feet away from the existing dealership. Once the operation was relocated into the new building, the existing facility was demolished allowing for the remainder of the new construction to be completed. The dealership remained operational during the entire process with no loss of sales or service business.



## Lia Hyundai Hartford, CT





SQUARE FOOTAGE 33,000

DELIVERY METHOD Design-Build





This project took an existing aging and inefficient Hyundai dealership and demolished the existing showroom while salvaging and renovating the existing service area located in the rear half of the building.

The new, bigger, 14,500 sf showroom addition was built where the old showroom once stood, with sales offices, general office space, a conference room and break room, and the capacity to comfortably display eight vehicles. Both the new and existing spaces were outfitted with premium finishes such as ceramic tile in the showroom and epoxy floor throughout the service area. All mechanical, electrical and plumbing systems were replaced and upgraded, and the site was repaved and striped with new curbs and sidewalks, site lighting, signage and landscaping.

The renovated service area has 14 service bays, with a parts room, locker room, and detail area with an adjacent new waiting area and covered service drop-off area incorporated into the new structure.







SQUARE FOOTAGE 22,000





Using a Design/Build approach, BBL converted an existing 22,000 square foot Dodge dealership into a modern Infiniti dealership for the Lia Auto Group. With a fast track approach BBL completed the design and construction within 6 months, allowing the grand opening just prior to their busiest time of the year. Accelerated coordination between Infiniti, the Owner, Infiniti's corporate architects, our local architects and engineers was critical to keep the contractors on schedule. This facility incorporates a modern design with the latest technology and finishes available.



### Sun Auto Warehouse Cicero, New York







DELIVERY METHOD Design-Build





Sun Auto is a used car dealer. This project is one of a kind designed specifically for Sun Auto including their new branding and image. The Cicero location holds their flagship store, all other locations will be brought up to the new image and branding. The project incorporated the infrastructure for all company headquarter administrative operations, showroom, service facility, and New Vehicle Delivery.









SQUARE FOOTAGE 27,000

DELIVERY METHOD General Contractor





BBL was selected to design and build the first Nissan prototype of it's kind in the Capital District. The project was delivered on schedule despite a complicated tight site and a winter construction schedule. This facility is one of the Northeast's premier Nissan dealerships.







SQUARE FOOTAGE 18,228





A repeat client, the Lia Auto Group involved BBL early in the design development phase of the Lia Nissan dealership. The new facility was constructed on a vacant site and includes a 9,535 sf showroom and 9,095 sf of service area with eight service bays, one wash bay and one alignment bay.







SQUARE FOOTAGE 60,000





This new showroom and service facility was designed and constructed to match the ever growing quality and demand for Toyota products. Energy efficient and environmentally sensitive construction paralleled the corporate goals of Toyota.

The project was constructed in two phases. First, the new showroom replaced the inadequate and aging adjacent facility. Once completed, Phase II commenced which included the partial demolition and renovation/reconstruction of the existing facility into a modern regional collision center for the Lia Auto Group.



## Sun Auto Warehouse Cortland, New York





DELIVERY METHOD Design-Build





Façade renovation of existing dealership location to bring building up to new brand standards. Renovation included the addition of two entrance portals, painting, stone, and EIFS work.

# Hartford Toyota Superstore Hartford, Connecticut







Design-Build





The Hartford Toyota Superstore totals over 50,000 sf with various features. A showroom, NVD (New Vehicle Delivery), services drive with quick check & alignment, service shop with 25 lifts, separate detail shop with 4 vehicle detail bays, and a car wash for new and service vehicles are all included in this 50,494 sf foot print. This project was completed a month and a half ahead of schedule.

